11 June 2024

BP Plastics Holding

New Products to Bolster Margins

By Thin Yun Jing I thinyj@kenanga.com.my

BPPLAS guided for a 10% sales volume growth for FY24, driven largely by export sales of premium products such as thinner gauge nano stretch film. Its new higher-margin stretch hood product and blown film packaging product used in the F&B sector should cushion over margins amid rising costs. We maintain our forecasts, TP of RM1.42 and MARKET PERFORM call.

We came away from a post-results engagement with BPPLAS feeling reassured of its prospects. The key takeaways are as follows:

- BPPLAS guided for a 10% increase in sales volume for FY24 (which 1. is largely in line with our assumption), backed by rising consumer spending globally on easing inflation and interest rates. It expects higher orders from existing customers, the onboarding of new customers and higher export sales of innovative premium offerings such as nano stretch film to Europe and the US.
- It is putting onto the market its new stretch hood product, commonly 2. used for securing palletised items like cement and resins for outdoor storage, as the product has met quality and safety tests. The key selling points of the product is recyclability and durability.
- It is also putting onto the market a new blown film packaging product 3 used in the F&B sector in 4QCY24. It plans to market the product directly to domestic brand owners as this blown film product offers greater flexibility in terms of customisation (vs. stretch film) backed by state-of-the-art printing and cutting machines. This higher-margin value-added product should help to cushion higher labour and electricity costs.

Forecasts. Maintained.

Valuations. We also keep our TP of RM1.42 based on 10x FY25F PER, at a discount to the sector's average historical forward PER of 13x, largely to reflect BPPLAS's relatively smaller market capitalisation and thinner Summary Earnings Table share liquidity. There is no adjustment to our TP based on ESG given a 3star rating as appraised by us (see Page 4).

Investment case. We like BPPLAS for: (i) its strong foothold in the South East Asia market which is expected to remain resilient despite global economic uncertainties, and (ii) its expansion plans especially production capacity for sustainable packaging products such as nano stretch film, backed by a strong balance sheet that is in a net cash position. However, its valuations are fair after the recent run-up in its share price. Reiterate MARKET PERFORM.

Risks to our call include: (i) volatility in resin prices, (ii) reduced demand for packaging materials due to an extended global economic slowdown, and (iii) a sharp rise in freight costs.

MARKET PERFOR

Price: **Target Price:** RM1_41 RM1_42

Share Price Performance



| REOI | 1,011.07 |
|---------------------|----------|
| YTD KLCI chg | 11.0% |
| YTD stock price chg | 18.5% |

Stock Information

| Shariah Compliant | Yes |
|-----------------------|---------------|
| Bloomberg Ticker | BPP MK EQUITY |
| Market Cap (RM m) | 396.9 |
| Shares Outstanding | 281.5 |
| 52-week range (H) | 1.63 |
| 52-week range (L) | 1.16 |
| 3-mth avg. daily vol. | 221,304 |
| Free Float | 23% |
| Beta | 0.8 |
| | |

Major Shareholders

| Lg Capital Sdn Bhd | 43.2% |
|--------------------|-------|
| Tan See Khim | 9.5% |
| Lim Chun Yow | 9.3% |

| FYE Dec (RM m) | 2023A | 2024F | 2025F |
|---------------------|-------|-------|-------|
| Turnover | 469.6 | 502.4 | 545.1 |
| EBITDA | 51.8 | 55.0 | 63.8 |
| PBT | 42.6 | 42.5 | 49.6 |
| Net Profit (NP) | 35.2 | 34.0 | 39.7 |
| Core NP | 33.5 | 34.0 | 39.7 |
| Consensus | - | 37.2 | 43.4 |
| Earnings Revision | - | - | - |
| Core EPS (sen) | 11.9 | 12.1 | 14.1 |
| Core EPS Growth (%) | 6.6 | 1.4 | 16.9 |
| NDPS (sen) | 6.0 | 6.5 | 7.0 |
| Core PER (x) | 11.8 | 11.7 | 10.0 |
| BVPS (RM) | 0.9 | 1.0 | 1.1 |
| PBV (x) | 1.5 | 1.4 | 1.3 |
| Net Div Yield (%) | 4.3 | 4.6 | 5.0 |

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Financial Data & Ratios Income Statement FYE Dec (RM m) 2021A 2022A 2023A 2024F 2025F FYE Dec 2021A 2022A 2023A 2024F 2025F Revenue 447.1 502.6 469.6 502.4 545.1 Growth (%) EBITDA 64.9 45.4 51.8 55.0 63.8 Revenue 41.2 12.4 -6.6 7.0 8.5 Depreciation -10.4 -11.6 -13.7 -12.6 -14.1 EBITDA 28.9 -30.0 14.1 6.2 15.9 PBT 56.8 36.0 42.6 42.5 49.6 Pre-tax Income 45.9 -36.6 18.4 -0.4 16.9 Taxation -10.3 -5.5 -7.4 -8.5 Core Net Profit 58.4 -32.3 -9.9 6.6 1.4 16.9 Core Net Profit 46.4 33.5 34.0 39.7 31.4 Profitability (%) **Balance Sheet** EBITDA Margin 14.5 9.0 11.0 11.0 11.7 2025F FYE Dec (RM m) 2021A 2022A 2023A 2024F **PBT** Margin 12.7 7.2 9.1 8.5 9.1 **Fixed Assets** 89.2 120.1 125.6 143.4 159.6 Net Margin 10.4 6.1 7.5 6.8 7.3 Other FA 6.1 6.0 12.5 12.2 11.8 Effective Tax Rate 18.2 15.2 17.3 20.0 20.0 Inventories 89.2 69.3 88.5 87.0 88.3 ROE 20.0 12.8 12.7 12.3 12.7 Receivables 70.9 47.6 51.4 60.7 59.0 ROA 14.7 10.3 9.6 9.4 10.0 Other CA 51.5 33.3 30.2 51.3 33.3 Cash 9.5 33.4 19.4 26.2 44.5 **DuPont Analysis** 10.4 6.1 7.5 6.8 7.3 **Total Assets** 316.4 306.6 348.7 362.8 396.6 Net margin (%) Assets Turnover (x) 1.4 1.3 1.4 1.6 1.4 71.0 70.4 67.2 Payables 48.7 67.3 Leverage Factor (x) 1.4 1.2 1.3 1.3 1.3 Other LT liability ROE (%) 11.4 12.6 14.0 19.2 15.6 20.0 12.8 12.7 12.3 12.7 Net Assets 231.6 245.3 263.6 275.8 313.1 Valuations Share Capital 231.6 245.3 263.6 279.3 299.3 Core EPS (sen) 16.5 11.2 11.9 12.1 14.1 S. Equity 231.6 245.3 263.6 275.8 313.1 DPS (sen) 8.0 5.5 6.0 6.5 7.0 BVPS (RM) 0.8 0.9 0.9 1.0 1.1 **Cashflow Statement** Core PER (x) 8.6 12.6 11.8 11.7 10.0 FYE Dec (RM m) 2021A 2022A 2023A 2024F 2025F N. Div. Yield (%) 5.7 3.9 4.3 4.6 5.0 Operating CF 23.8 59.9 48.0 26.2 44.5 PBV (x) 1.7 1.6 1.5 1.4 1.3 Investing CF -8.6 -39.8 -46.6 -30.0 -30.0 Financing CF -15.0 -14.1 -15.5 -18.3 -19.7

Source: Kenanga Research

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Peer Table Comparison

| | | Last | Target | | Market Cap | Shariah | Current | Core EF | PS (sen) | Core EP | S Growth | |) - Core lings | PBV (x) | ROE | Net Div. (sen) | Net Div Yld. |
|------------------------------|--------|---------------|---------------|--------|------------|---------|---------|---------------|---------------|---------------|---------------|---------------|-------------------|---------------|---------------|-------------------|-----------------|
| Name | Rating | Price (RM) | Price (RM) | Upside | | | | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. |
| Stocks Under Coverage | | | | | | | | | | | | | | | | | |
| ANCOM NYLEX BHD | OP | 1.05 | 1.50 | 42.9% | 1,005.4 | Y | 05/2024 | 8.5 | 11.2 | 20.5% | 36.7% | 12.3 | 9.4 | 1.7 | 14.9% | 1.0 | 1.0% |
| BM GREENTECH BHD | UP | 1.78 | 1.15 | -35.4% | 918.5 | Y | 03/2025 | 6.7 | 7.2 | 2.7% | 7.0% | 26.6 | 24.9 | 3.4 | 13.3% | 1.8 | 1.0% |
| BP PLASTICS HOLDINGS BHD | MP | 1.41 | 1.42 | 0.7% | 396.9 | Y | 12/2024 | 12.1 | 14.1 | 1.5% | 16.8% | 11.7 | 10.0 | 1.4 | 12.5% | 6.5 | 4.6% |
| HPP HOLDINGS BHD | MP | 0.355 | 0.320 | -9.9% | 137.9 | Y | 05/2024 | 0.7 | 2.2 | -69.9% | 203.6% | 49.2 | 16.2 | 1.1 | 2.3% | 0.5 | 1.4% |
| KUMPULAN PERANGSANG SELANGOR | UP | 0.835 | 0.450 | -46.1% | 448.7 | Y | 12/2024 | 2.0 | 4.4 | 158.5% | 125.5% | 42.3 | 18.8 | 0.4 | 1.0% | 2.0 | 2.4% |
| SCIENTEX BHD | UP | 4.32 | 3.95 | -8.6% | 6,701.5 | Y | 07/2024 | 35.3 | 36.5 | 32.1% | 3.5% | 12.2 | 11.8 | 1.7 | 14.5% | 11.0 | 2.5% |
| SLP RESOURCES BHD | OP | 0.960 | 1.16 | 20.8% | 304.3 | Y | 12/2024 | 5.8 | 7.0 | 68.8% | 20.7% | 16.5 | 13.7 | 1.6 | 9.6% | 6.0 | 6.3% |
| TECHBOND GROUP BHD | OP | 0.435 | 0.500 | 14.9% | 238.3 | Y | 06/2024 | 3.7 | 4.3 | 112.8% | 14.0% | 11.6 | 10.2 | 1.2 | 10.9% | 1.3 | 2.9% |
| THONG GUAN INDUSTRIES BHD | OP | 2.05 | 2.86 | 39.5% | 822.0 | Y | 12/2024 | 25.5 | 29.8 | 22.1% | 16.6% | 8.0 | 6.9 | 0.8 | 10.3% | 5.5 | 2.7% |
| Sector Aggregate | | | | | 10,973.4 | | | | | 42.6% | 11.8% | 12.8 | 11.5 | 1.4 | 11.0% | | 2.7% |

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Stock ESG Ratings:

| | Criterion | | | Rating |) | |
|----------|---|---|---|--------|---|--|
| | Earnings Sustainability & Quality | * | * | * | | |
| 7 | Community Investment | * | * | * | | |
| Ř | Workers Safety & Wellbeing | * | * | * | | |
| GENERAL | Corporate Governance | * | * | * | | |
| Б | Anti-Corruption Policy | * | * | * | | |
| | Emissions Management | * | * | * | | |
| ្ទ | Product Quality & Safety Digitalisation & Innovation | * | * | * | * | |
| SPECIFIC | Effluent & Waste Management | * | * | * | | |
| Ш | Resource Management | * | * | * | | |
| S | Supply Chain Management | * | * | * | | |
| | Energy Efficiency | * | * | * | | |
| | OVERALL | * | * | * | | |

| ☆ | denotes half-star |
|------|---------------------|
| * | -10% discount to TP |
| ** | -5% discount to TP |
| *** | TP unchanged |
| **** | +5% premium to TP |
| **** | +10% premium to TP |

Stock Ratings are defined as follows:

Stock Recommendations

| OUTPERFORM | : A particular stock's Expected Total Return is MORE than 10% |
|----------------|--|
| MARKET PERFORM | : A particular stock's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERPERFORM | : A particular stock's Expected Total Return is LESS than -5% |

Sector Recommendations***

| OVERWEIGHT | : A particular sector's Expected Total Return is MORE than 10% |
|-------------|---|
| NEUTRAL | : A particular sector's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERWEIGHT | : A particular sector's Expected Total Return is LESS than -5% |

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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Level 17, Kenanga Tower, 237, Jalan Tun Razak, 50400 Kuala Lumpur, Malaysia Telephone: (603) 2172 0880 Website: <u>www.kenanga.com.my</u> E-mail: <u>research@kenanga.com.my</u>

